

To: ED Int, Mr. Guillaume Lesevre
From: Robert Dam, NOTs pre-OT and IAS Honour Roll Member.

cc. OSA DK
cc. Snr C/S DKD

Copenhagen 15th October 2003

Dear Guillaume Lesevre,

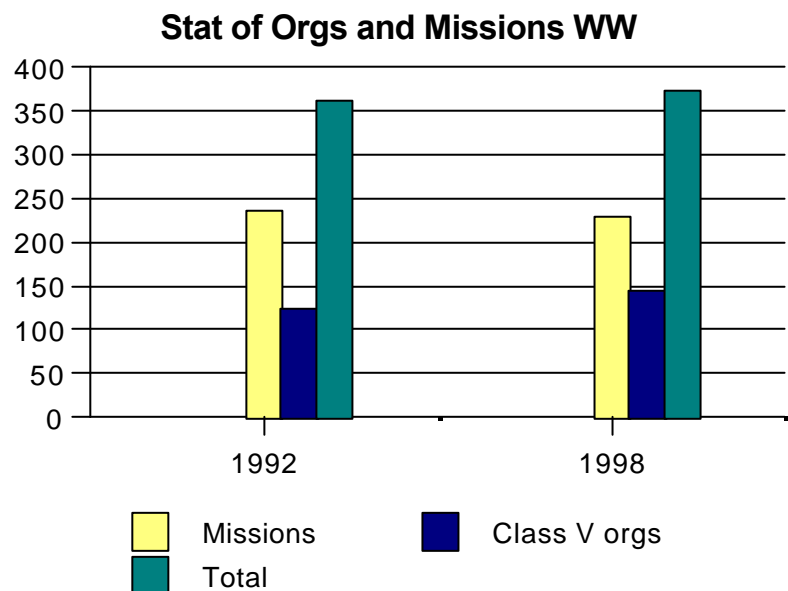
I have recently been placed under a non-enturbulation order. I guess I have been too loud about certain doubts, and I have now agreed with OSA EU to put my communications on the prober lines. I remember Achim from the IAS Membership Office EU once told me that I could always write to you if I had questions about stats. Hereby done.

Basically I fail to see all the expansion of Scientology which we are being told about at events. My attempts to apply "Look Don't Listen" always end up with me observing no real expansion from 1984 (when I joined Scientology) up till now. I remember the issue about the release of new OT IX and X. It states that all Class V orgs must be Saint Hill size before the release will happen. It could seem like these levels will never be released!! Is that issue still valid?

I got hold of the book What is Scientology (WIS) from 1978, 1992 and 1998 because it has a stat section in it. Trends generally looks good, but several of the stat definitions was changed from edition to edition, making it hard to really compare anything. Yet, the 1998 version clearly states that there are 8 million Scientologists world wide. There is a total of 11.310 staff members which means that there are 7.988.690 publics ww.

When I count the number of orgs and missions world wide (from the list at the end of the 1998 edition) I get the number of 144 orgs and 229 missions. When I count the list from the 1992 version I get the number 125 orgs and 237 missions.

As seen on the graph the number of orgs increased, but the number of missions decreased. Possibly some of them turned into orgs. The total figure (orgs + missions) has grown with 3% on the 6 years, from 1992 to 1998.



Lets look at the average number of publics per org/mission according to the WIS 1998 edition:

Total number of publics: 7.988.690

Total number of orgs + missions: 373

Average number of publics per org/mission: 21.417

Yet, it does not quite add up. I have been printing the mags for DK Org for quite some years now. Their minor mag goes out to a bit less than 10.000 names. This is the minor CF = book buyers.

Only one out of 25 book buyers becomes a Scientologist. That is 4% of all book buyers. That means that DK org has around 400 publics, which align with my own estimation. I have known the org for 19 years.

Their major CF is around 1000 names, but that also includes plenty of people who are not any longer Scientologists, or who never completed their course and never really became Scientologist in the first place. 400 publics is probably not that wrong a figure.

In July last year Ms Jennifer Weber, CLO EU, asked me for a printing quotation of the Class V org minor mag for 19 orgs in EU. The total number for the minor issue was 200.000 copies. This divided on 19 orgs gives 10.526 minor CF names per org. About the same as DK org.

Ms Jennifer Weber also asked me for a quotation of their major mags which was 19.130 in total, for the 19 orgs. That gives about 1000 names per org which also matches the major CF of DK Org.

It would seem that DK org is pretty much an average size org in EU.

If we expect that the other 19 EU orgs have the same ratio of Scientologists/non-Scientologists in their major CF we get the figure of around 400 publics per org which I believe is a fairly correct figure.

But here is contradictory data of magnitude: There is a long way from 400 to 21.417 publics per org.

The actual mailing list of 19 EU orgs gives an estimated number of 400 publics per org/mission, an average of 1.000 majors and 10.000 book buyers per org/mission.

The WIS book gives 21.417 publics per org/mission. This is more than twice as many as the actual number of mere book buyers and more than 21x the number of majors!!!

Jennifer Weber also asked me for a print quotation of the Advance mag and the Auditor mag for AOSH EU. Their major CF is now 58.000. I have been printing the Auditor and Advance for AOSH EU from 1989 up till 1996 and the major CF used fluctuate around 68 - 72.000 names. I have not printed any AOSH EU mag since 1996. Then in July 2002 I got this enquiry of printing it again, but now the CF is only 58.000 names. This shows a drastic decrease in number. From 72.000 to 58.000. This is about 20% decrease. And one must take into account that the CF is even a cumulative stat!!!

Thus, per the actual mailing list we see that AOSH EU has had 14.000 more black lists than new names to CF for the last 6-10 years!!!

I am sure you see where I am heading. It is basically my attempt to apply the doubt condition by inspecting the statistics. The mailing lists really is a fantastic indicator, as I know that the orgs wouldn't miss one single name they could get onto the list. Therefore I am pretty sure the minor list includes just about every person in Europe, one can possibly justify sending a mag. Most of them only book buyers, not Scientologists as such.

I also downloaded New Era Publication's Annual Report, which is available on the Danish trade & corporate register. It shows that they are downstat for the last 3 years straight.

Leaving one question: Where is all the expansion happening?

I really hope to be hearing back from you

Yours sincerely

Robert Dam